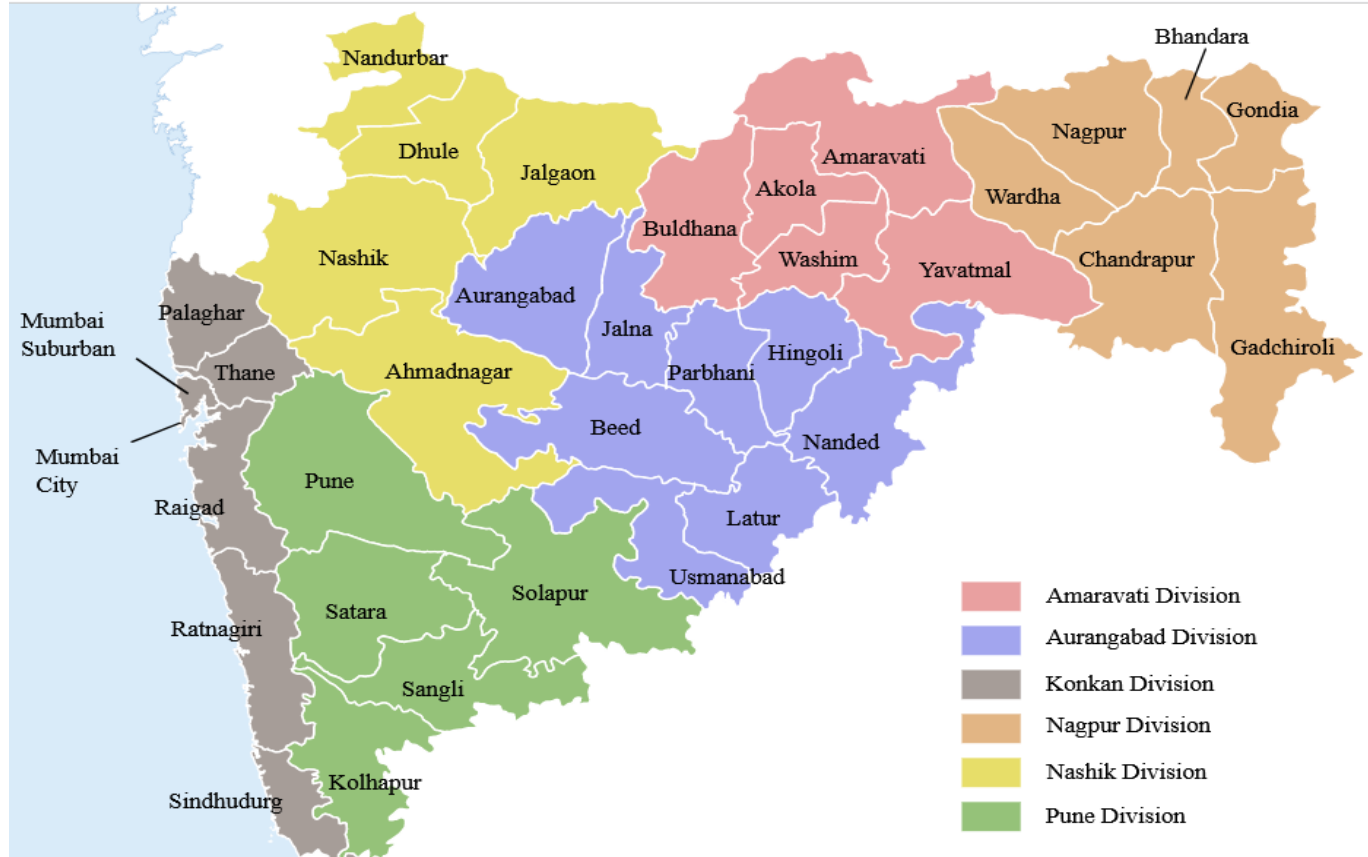


Package Scheme of Incentives 2019 (PSI-2019)



- Maharashtra Industrial Divisions.
- All About Package Scheme of Incentive (PSI) – 2019.
- Classification of Areas.
- Classification of Enterprises and Required Investment For Getting PSI Benefits.
- Promotion of Thrust Sectors.
- All about Existing / New /Expansion and Diversification Unit.
- Financial Incentives to Eligible Units.
 - a. Incentive Ceiling Limit.
- Yearly Cap for the Incentives.
- Procedure for Application Under PSI - 2019.
- How we can assist you?
- Contact details.

Maharashtra Industrial Divisions



All About Package Scheme of Incentive (PSI)



- Purpose : To encourage the dispersal of industries to lesser developed areas of the state.
- Benefits to : New Industrial / Expansion / Diversification units.
- Introduced in : 1964 and has been amended as and when required.
- Tenure of the current PSI : 5 Years **(From 1st April, 2019 to 31st March, 2024)**
- Applicable to : **Eligible Industrial Units** * established in Private Sector, Cooperative Sector, State Public Sector/Joint Sector.

* **Eligible Industrial Units** :

1. Industries listed in the First Schedule of the Industries. (Development and Regulation) Act, 1951.
2. MSMED Act, 2006.
3. IT Manufacturing Units registered with the Directorate of Industries or the MIDC or the Development Commissioner, SEEPZ, or Software Technology Parks of India (STPI) in the State.
4. Bio-technology Manufacturing Units.

All About Package Scheme of Incentive (PSI) Count.



5. Mechanized, Food / Agro Processing Industries (Dairy, Fruit and Vegetable Processing; Grain Processing; Fish / Meat / Poultry Processing; Consumer foods including Packed foods & Non-alcoholic beverages from fruits and vegetables.)

{ **Note:-** Only secondary and tertiary agro and food processing units shall be eligible for incentives. This condition will not be applicable to processing /manufacturing units set up by Farmer's Producer Companies and the units set up in government assisted Food Parks and carrying out primary processing activity also. }

- **Non Eligible Industrial Units :** Units involved in manufacturing of alcohol, Cigarette, Tobacco Products and product (s) banned by Central / State Government.
- Units manufacturing all types of textiles including cotton ginning and pressing, sizing, spinning, weaving, bleaching, dying, mercerizing etc. covered under the Textile Policy – 2018 -23 of Maharashtra State shall be eligible only for incentives other than those offered by the other State Government Agencies.

For the purpose of granting benefits to all the eligible units established in Industrial Areas, the Industrial Areas are classified into varied groups as Under:

- i. Group A : Developed Industrial Areas.
- ii. Group B : Comparatively lesser developed than that of Group A .
- iii. Group C : Comparatively lesser developed than that of Group A and B .
- iv. Group D : Comparatively lesser developed than that of Group A, B and C .
- v. Group D + : Comparatively lesser developed than that of Group A, B , C and D .
- Vi. No Industry District : Represents Districts that have no industries i.e., Hingoli and Gadchiroli.
- vii. Naxalism Affected Area : Areas that are affected by naxalism.
- viii. Aspirational Districts : Washim, Gadchiroli, Osmanabad and Nandurbar.

Classification of Enterprises and Required Investment For Getting PSI Benefits



Depending on the Investment and the Employment generated by the Enterprises, the Enterprises have been categorized into:

- Micro, Small, Medium Scale Industries/ Enterprises.
- Large Scale Industries/ Enterprises.
- Mega Projects / Ultra Mega Projects

Required Investment to qualify for Incentive for:

1. MSME (Micro, Small & Medium Enterprise) :

- a. For New MSME: Gross Fixed Capital Investment Shall be upto **INR 50 Cr.**
- b. In case of Expansion/ Diversification Projects : The sum total of Gross Fixed Capital Investment of the existing and Expansion/ Diversification Projects should be upto INR 50 Cr.

Promotion of Thrust Sectors



The State Government has notified certain potential sectors as “Thrust sector” for investment which will steer industrial development towards high-tech emerging sectors and generate employment. The Sector includes:

- i. Electric Vehicles (Manufacturing, Infrastructure and Servicing).
- ii. Aerospace and Defence Manufacturing.
- iii. Industry 4.0 (Artificial Intelligence, 3D Printing, Internet of Things and Robotics, Nanotechnology, among others).
- iv. Integrated Data Centre Parks (IDCP).
- v. Textile Machinery Manufacturing.
- vi. Bio technology and Medical and Diagnostic Devices.
- vii. Agro & Food Processing (Secondary and Tertiary Food Processing units).
- viii. IT & IT Enabled Services (ITeS).
- ix. Electronic Systems Design & Manufacturing (ESDM) and Semiconductor Fabrication (FAB).
- x. Logistics & Warehousing.
- xi. Green Energy/ Bio Fuel Production.
- xii. Sports and Gym Equipment Manufacturing.
- xiii. Nuclear Power plant equipment manufacturing.
- xiv. Mineral / Forest based Industries.

All about Existing / New /Expansion and Diversification Unit.



1. Existing Unit : The Unit set up by an entity and has met any of the following step on or any time prior to 1st April 2019:

- a. Has been Set Up and is in production.
- b. Has been granted **Eligibility Certificate*** or has availed any incentive (excluding Stamp Duty) under any earlier schemes.
- c. Has filed a valid application for the grant of an EC under PSI 2013.

***Eligibility Certificate :** A certificate issued by the Implementing Agency indicating the accepted Fixed Capital Investment, Actual Fixed Capital Investment made, Finished Products and other details along with Quantum of Incentives, Period of Validity for availing of incentive and Terms and Conditions to be complied with by the Unit.

The Eligibility Certificate is issued by the implementing agency once the eligible unit commences production.

All about Existing Unit / New Unit /Expansion or Diversification Unit.(Count.)



2. New Unit : A New Unit which is set up for the first time by an entity and has taken at least one of the **Effective Steps** * on or After 1st April 2019. Secondly, it is not formed as a result of re-establishment, mere change of ownership, change in the constitution, reconstruction or revival of an Existing Unit.

***Effective Steps :**

a. Effective possession of Land having permission for Industrial Use. In case of Leasehold Property registered Agreement to Lease is must.

b. In case of Leasehold Property where automatic extension clause of Lease period is stipulated, after expiry of the original lease period, the document of extended lease period shall be duly registered and submitted to take the benefit of incentives else it shall be upto the last day of the original lease period.

c. Documentary proof of an entity is must. (Firm / Limited Liability Partnership (LLP) / Company / Trust / Society / Co-operative Society.)

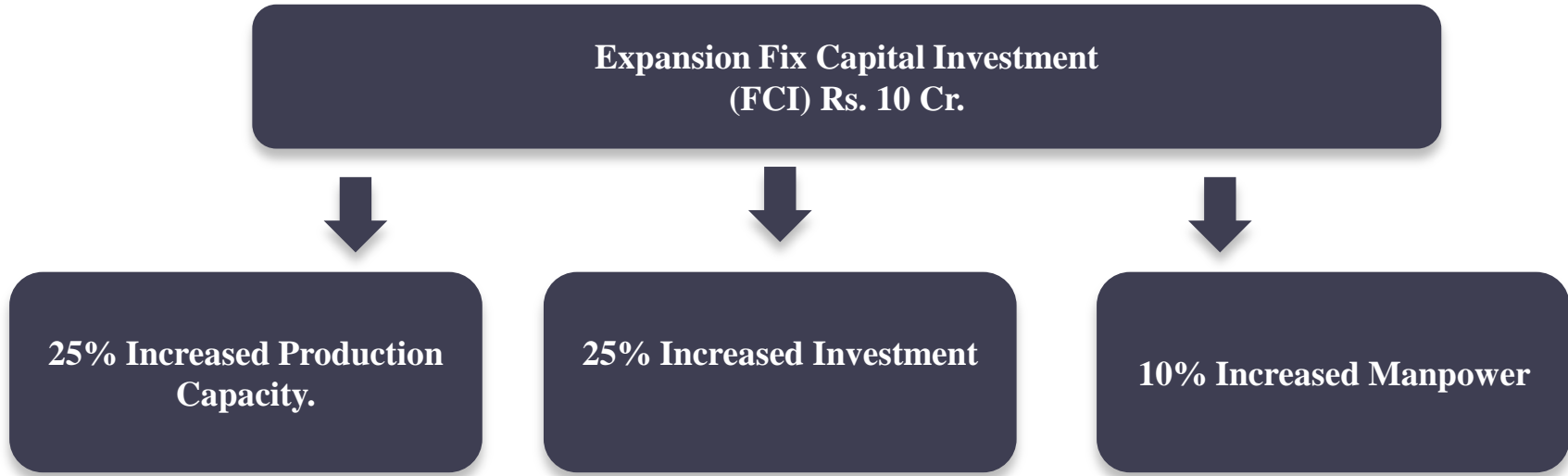
d. In case of setting IT /BT LOI to be submitted and Permission is granted by the nodal agency. In case of MSME , Consent to Establish is received from Maharashtra Pollution Control Board (MPCB).

e. Letter of Intent in case of setting IT /BT by the nodal agency, Consent to Establish from MPCB in case of MSME and Industrial Entrepreneur's Memorandum (IEM) along with a copy of its acknowledgement for the proposed location of the unit in the case of an LSI Unit / Mega Unit / Ultra Mega Unit.

Based on the documentary evidence produced by the Eligible Unit, the Implementing Agency shall determine the date on which the Effective Steps are completed.



3. Expansion or Diversification Unit : If an Existing / New Unit in any of the areas covered under Group – B, C, D, D+ , Naxalism Affected Areas, Aspirational District or No-Industry- Districts makes an additional fixed capital investment in additional production / manufacturing facilities for manufacture of the same product / products as of the Existing /New Unit or for manufacture of different products, as the case maybe provided it satisfies the Three conditions.



Financial Incentives to Eligible Units



The total quantum of incentives will be linked upto the percentage actual eligible Fixed Capital Investment as per the taluka category. However, aggregate fiscal incentives provided by various departments or agencies of the State Government shall not exceed the basket of incentives (as percentage of FCI). The incentives will be granted to the units on first-cum-first serve basis.



Incentive Ceiling Limit

For MSME = 50 CR



Taluka / Area	Ceiling as % of Fixed Capital Investment	No. of Year
A	Nil	Nil
B	30 %	7 Year
C	40 %	7 Year
D	50 %	10 Year
D+	60 %	10 Year
Vidarbha, Marathwada, Ratnagiri, Sindhudurg & Dhule	80 %	10 Year
Aspirational Districts (Osmanabad, Gadchiroli, Washim and Nandurbar)	100 %	10 Year
No Industry Districts, Naxalism Affected Areas*		

Incentive Ceiling Limit (Count.)



Below example represents the release of Subsidy amount when the project cost is INR 10 Cr.

Taluka / Area	Ceiling as % of Fixed Capital Investment	Cost of Project Rs 10 Crore	Eligible Amount of Subsidy	No. of Year	Per Year Subsidy
A	Nil	10 Cr	Nil	Nil	Nil
B	30 %	10 Cr	3 Cr	7 Year	42.85 Lac
C	40 %	10 Cr	4 Cr	7 Year	57.14 Lac
D	50 %	10 Cr	5 Cr	10 Year	50 Lac
D+	60 %	10 Cr	6 Cr	10 Year	60 Lac
Vidarbha, Marathwada, Ratnagiri, Sindhudurg & Dhule	80 %	10 Cr	8 Cr	10 Year	80 Lac
Aspirational Districts (Osmanabad, Gadchiroli, Washim and Nandurbar)	100 %	10 Cr	10 Cr	10 Year	1 Cr
No Industry Districts, Naxalism Affected Areas*					

Financial Incentives for MSMEs



Following are the Fiscal Incentives granted to Eligible MSMEs :

Incentives	Condition Precedent and Incentive Limits
Industrial promotion subsidy	on 100 % Gross State Goods & Services Tax (SGST) payable by the unit on the first sale of eligible products billed and delivered within Maharashtra.
Interest Subsidy	Interest subsidy in respect of interest actually paid to the Banks and Public Financial Institutions (excluding unsecured loans, private loans / borrowings, loans from NBFCs etc.). The amount of Interest Subsidy will be calculated @ 5 %. The quantum of interest subsidy payable to the eligible unit every year will not exceed the bills paid for electricity consumed during the relevant year.
Exemption from Electricity Duty	All Eligible New Units in Group C, D, and D+ areas and No-Industry District(s) and Naxalism affected Area will be exempted from payment of Electricity Duty during eligibility period not exceeding 15years. In Group A and B Area:- 100% Export Oriented Units (EOUs). Information Technology Manufacturing Units and Bio-Technology Manufacturing units will also be exempted from payment of Electricity Duty for a period of 7 Years.



Financial Incentives for MSMEs (Count.)



Incentives	Condition Precedent and Incentive Limits
Stamp Duty Waiver	<p>New Units as well as Units undertaking Expansion/ Diversification (including Mega and Ultra Mega Projects) will be exempted from payment of Stamp duty during the Investment period in Group “C, D, D+ Talukas, No Industry Districts and Naxalism affected areas.</p> <p>In Group A and B areas, stamp duty exemption would be available as given below:</p> <p>BT Manufacturing and IT Manufacturing Units in Public Parks : 100%</p> <p>BT Manufacturing and IT Manufacturing Units in Private Parks : 75%</p> <p>Mega Projects - 50% for first conveyance deed only Units will be eligible for Stamp Duty. Exemption during their investment period.</p>
Power Tariff Subsidy	<p>Eligible New Micro, Small and Medium Enterprises (MSME) will be eligible for power tariff subsidy other than “A” area.</p> <p>The subsidy will be to the tune of Rs 1/- per unit for the Units located in Vidarbha, Marathwada, North Maharashtra and the Districts of Raigad, Ratnagiri, Sindhudurg in Kokan Region</p> <p style="text-align: center;">And</p> <p>Rs. 0.50 per unit for the Units in other areas of the State for a period of 3 years from the date of commencement of commercial production, for the energy consumed and paid.</p> <p>The Units in Group “A” areas will however not be eligible for this incentive.</p>

Other Incentives to MSMEs



The followings incentives shall be admissible to the Expansion Projects of MSMEs so as to promote quality competitiveness, Zero Defect Zero Effect (ZED scheme), Research & Development, technology up-gradation, water & energy conservation, cleaner production measures and credit rating –

Project	Incentives	Limit to
Expansion projects of MSMEs and Small Industries will be eligible for following incentives	5% subsidy only on additional capital equipment acquired for Technology Up-gradation.	INR 25 Lakhs
	75 % subsidy on the expenses incurred on quality certification.	INR 1 Lakh.
	25% subsidy on additional capital equipment acquired for cleaner production.	INR 5 Lakhs.
	75 % subsidy on the expenses incurred on patent registration limited .	INR 10 Lakh for the National patents and INR 20 lakh for the International patents.
	75% of cost of water audit.	INR 1 Lakh.
	75% of cost of energy audit.	INR 2 Lakhs.
	50% of the cost of Capital Equipment under the measures to conserve/recycle water.	INR 5 lakhs.
	50% of the cost of additional Capital Equipment for improving energy Efficiency.	INR 5 lakhs.

Other Incentives to MSMEs (Count.)



Project	Incentives	Limit to
Incentives for Credit Rating of MSMEs,	75% of the cost of carrying out Credit Rating by Small Industries Development Bank of India/ Government accredited Credit Rating Agency.	INR 40,000
Refund of listing expenses.	During the policy period, first 250 SMEs in all areas of the State, based in Maharashtra, fulfilling the criteria for listing, which will be enlisted on the SME Stock Exchange.	Rs. 6 lakhs or actual C.A. certified listing expenses, whichever is lower.

Required Investment for Large Scale Industries For Getting PSI Benefits.



Large Scale Industries (LSI): Industrial Units satisfying the minimum threshold limits of Fixed Capital Investment (FCI) OR Direct Employment prescribed as given in Table below shall be classified as Large Scale Industries (LSI).

Taluka / Area Classification	Minimum Qualifying Fixed Capital Investment (INR Crore)	Minimum Direct Employment (Number of people)	Ceiling Limit	Incentive Period in Years.
A & B	750	1000	25%	7
C	500	750	40%	7
D	250	500	60%	7
D +	150	400	70%	7
Vidarbha, Marathwada, Ratnagiri, Sindhudurg & Dhule	100	300	80%	9
No Industry Districts, Naxalism Affected Areas & Aspirational Districts	100	250	100%	9
<ul style="list-style-type: none"> Naxalism affected areas as per Government Resolution No.: PSI -2013 / (CR- 54)/IND-8 Dt.1st April 2013 issued by Government of Maharashtra Industries, Energy and Labour Department. Aspirational Districts - Osmanabad, Gadchiroli, Washim and Nandurbar 				

Financial Incentives for LSI and Special LSIs



Following are the Fiscal Incentives granted to Eligible LSI and Special LSIs:

Incentives	Condition Precedent and Incentive Limits
Industrial promotion subsidy	<p>Eligible LSI units shall be offered Investment Promotion Subsidy (IPS) on 50 % of Gross SGST payable by the unit on the first sale of eligible product(s) billed and delivered within Maharashtra.</p> <p>Eligible Special LSI units shall be offered Industrial Promotion Subsidy (IPS) @ 40 % of NET SGST paid by the unit on the first sale of eligible product(s) billed and delivered within Maharashtra. However, units falling under this category located in "A" & "B" Zones will not be eligible for Incentives.</p>
Exemption from Electricity Duty	<p>All Eligible New Units in Group C, D, and D+ areas and No-Industry District(s) and Naxalism affected Area will be exempted from payment of Electricity Duty during eligibility period not exceeding 15 years.</p> <p>In Group A and B Area:-100% Export Oriented Units (EOUs). Information Technology Manufacturing Units and Bio-Technology Manufacturing units will also be exempted from payment of Electricity Duty for a period of 7 Years.</p>

Financial Incentives for LSI and Special LSIs (Count.)



Incentives	Condition Precedent and Incentive Limits
Stamp Duty Waiver	<p>New Units as well as Units undertaking Expansion/ Diversification (including Mega and Ultra Mega Projects) will be exempted from payment of Stamp duty during the Investment period in Group “C, D, D+ Talukas, No Industry Districts and Naxalism affected areas.</p> <p>In Group A and B areas, stamp duty exemption would be available as given below:</p> <p>BT Manufacturing and IT Manufacturing Units in Public Parks : 100% BT Manufacturing and IT Manufacturing Units in Private Parks : 75% Mega Projects - 50% for first conveyance deed only Units will be eligible for Stamp Duty. Exemption during their investment period.</p>

Incentives for Large Scale Units/ Projects & Special LSIs.

1. Incentive to LSI on the basis of Employment : the unit should meet the employment parameter within **Two Years from the date of Commencement of Commercial Production.**
2. The Unit is required to maintain qualifying direct employment (on the roll and in the premise of Eligible Unit) throughout the Year. 80% shall be Local employment. In case , the employment is not maintained in any of the years of Incentives then the promotion subsidy shall not be provided for such year. **However, LSI Located in A & B Industrial Zones of the state will not be eligible for any Incentives.**
3. The incentives will be granted to the units on first-cum-first serve basis.
4. The investment in Captive Power Plant including solar power plant shall be considered for determining the qualifying criteria for eligibility as Mega Project / Ultra Mega Project. But, shall not be incentivized (However Investment in captive power plant will be limited to 20% of total project cost). 100% Captive Process Vendor (CPV) investment can be considered as a part of admissible FCI. However, CPV investment will not be counted for determining qualifying criteria as Mega/ Ultra Mega Projects.



Required Investment for Mega/ Ultra Mega Projects For Getting PSI Benefits.



Mega Projects / Ultra Mega Projects Industrial Units satisfying the minimum threshold limits of Fixed Capital Investment OR Direct Employment prescribed in the following table shall be classified as Mega Projects / Ultra Mega Projects.

Type of Unit	Taluka / Area Classification	Minimum Qualifying Fixed Capital Investment (INR Crore)	Minimum Direct Employment (Number of people)
Mega Industrial Units	A & B	1,500	2,000
	C	1,000	1,500
	D	750	1000
	D +	500	750
	Vidarbha, Marathwada, Ratnagiri, Sindhudurg & Dhule	350	500
	No Industry Districts, Naxalism Affected Areas & Aspirational Districts	200	350
Ultra-Mega Industrial Units	Entire State	4,000	4,000

- Naxalism affected areas as per Government Resolution No.: PSI -2013 / (CR- 54)/IND-8 Dt. 1st April 2013 issued by Government of Maharashtra Industries, Energy and Labour Department.
- Aspirational Districts - Osmanabad, Gadchiroli, Washim and Nandurbar.
- High Power Committee (HPC), under Chief Secretary, constituted vide GR.IDL1005/(CR119)/IND-8 dated: 2.6.2005. Will approve the customized Package of Incentives to Mega and Ultra Mega projects on case-to- case basis. Cabinet Sub Committee under Chairmanship of the Chief Minister constituted for Industry vide GR IDL-1097/(13478)/IND-8 dated: 18.1.1998 and reconstituted vide GR.IDL- 1004/ (CR318)/IND-8 dated :24.12.2004 will approve customized incentives on case-to case basis.

Incentives for Mega / Ultra Mega Project.

1. Chief Secretary / Chief Minister of GoM decides quantum of incentives for Mega Projects and Ultra Mega Projects.
2. Ultra-Mega/ Mega projects based on employment criteria must maintain the qualifying direct employment on rolls of the company throughout the year. If the employment criteria is not maintained for any period of the year, then Industrial Promotion Subsidy shall not be admissible for such year(s).
3. Minimum Direct Employment should be created within a period of two years from the date of commercial production. The Unit is required to maintain qualifying direct employment (on the roll and in the premise of Eligible Unit) through Out the Year. 80% shall be Local employment. In case , the employment is not maintained in an of the years of Incentives then the promotion subsidy shall not be provided for such year.
4. The investment in Captive Power Plant including solar power plant shall be considered for determining the qualifying criteria for eligibility as Mega Project / Ultra Mega Project. But, shall not be incentivized (However Investment in captive power plant will be limited to 20% of total project cost). 100% Captive Process Vendor (CPV) investment can be considered as a part of admissible FCI. However, CPV investment will not be counted for determining qualifying criteria as Mega/ Ultra Mega Projects.
5. 100% Captive Process Vendor (CPV) investment can be considered as a part of admissible FCI. However, CPV investment will not be counted for determining qualifying criteria as Mega/ Ultra Mega Projects.



Yearly Cap of Incentives

The amount of incentives to be disbursed to the MSMEs, LSI, Special LSI and Mega / Ultra Mega Units every year will be limited to the total volume of incentives divided by the number of years as per the applicable Eligibility period with the provision of carrying forward the surplus differential between the actual sanctioned amount for a given year and the yearly disbursement limit. Deficit differential will not be carried forward.

Example:- Total volume of incentives Rs. 1000/- and the (EC) period is 10 years.
 $(1000/10) = \text{Rs. } 100/\text{-}$ per year maximum.

(Yearly Sanctioned Amount - Yearly Disbursement Limit)

(Rs. 120 - Rs. 100) = Rs. 20/- The difference can be carried forward for the subsequent years of EC period.



Procedure For Application Under PSI - 2019

1. Application for Eligibility can be submitted only :

- i. After the unit has taken all the Effective Steps but not later than the **31st March, 2024**.
- ii. Eligible Unit shall commence the commercial production and also acquire the fixed assets at site, having paid for the same, and paid for it within the investment period.*
 - *The Investment Period : for MSMEs - Three Years.
for the LSI and Special LSI units - Four Years.
for Mega Projects /Ultra Mega Projects - Five Years.
- iii. The Investment Period will be counted from the date of submission of application to the Implementing Agency or the date suggested by the Eligible Unit in writing. This date should be within this Scheme Period and the assets acquired prior to and beyond the investment period will not be considered eligible for incentives, However, in case of vacant land acquired prior to policy period, investment period or submission of valid application to the concerned implementing agency, the cost of such land shall be considered as a part of eligible Fixed Capital Investment, provided no incentives were availed earlier under any scheme on the said land.
- iv. If a Unit has completed all Effective steps but not started the production before the 1st April, 2019 and has not filed a valid application with the Implementing Agency under PSI 2013, such unit can submit the application under PSI - 2019, However, the incentives applicable to such Eligible Unit shall be as per PSI- 2013 or PSI - 2019, whichever is lower. For such units incentives will be sanctioned by considering the investment after 1st April, 2019.



Procedure For Application Under PSI – 2019 (Count.)



v. A valid application for eligibility shall be submitted to the Implementing Agency on or before the date of commencement of commercial production, if there is any delay, the EC period and entitlement amount will be curtailed proportionately. The yearly quantum of incentives permissible shall be equal to curtailed incentive amount divided by curtailed eligibility period.

2. **Effective Date of Eligibility Certificate (EC) :**

The EC will be issued with effect from the date of commencement of commercial production by the Eligible Unit. The date of commencement of commercial production will be determined, supported by the first sale bill issued by the Unit in respect of such production. For the purpose of the EC, the date of commencement of commercial production shall be deemed to be the first day of the month following the month in which such production has commenced. The Implementing Agency shall send a copy of the Eligibility Certificate to all the concerned agencies' offering various incentives e.g. concerned Electrical Inspector, State Tax Officer.



Procedure For Application Under PSI – 2019 (Count.)

3. Procedure for claiming benefits under Expansion / Diversification :

The eligible unit claiming, benefits under Expansion / Diversification shall be required to maintain separate record of production for such expansion. In case, however, maintaining separate record is not possible, the benefits for such eligible units shall be available in the ratio of additional fixed capital investment to the total gross fixed capital investment. There will be limit of two number of expansions/diversifications in the Scheme period.

4. Claim for Incentives:

No right or claim for any incentives under the PSI -2019 shall be deemed to have been conferred by the PSI - 2019 merely because the applicant Unit has fulfilled the conditions of the PS1-2019. The incentives under the PSI - 2019 except Stamp Duty Exemption cannot be claimed unless an EC has been issued under the PSI - 2019 by the Implementing Agency and the Eligible Unit has complied with the stipulations/conditions of the EC. The Implementing Agency shall issue EC to the Eligible Unit normally within 30 days of the Unit complying with the stipulations of the PSI - 2019 and submitting documentary evidence thereof.



Monitoring and Review



The Eligible Units needs to follow the laid procedure to continue with the incentives available under PSI -2019.

1. A detailed report covering information regarding production and sales, indicating the period of stoppage of production and/or closure of the Unit, if any, with reasons therefore, addition to the Fixed Capital Investment, disposal of Fixed Assets, and changes in the constitution of the Eligible Unit.
2. A certified true copy of the audited annual statement of accounts and Balance Sheet.

In case, the Eligible Unit fails to provide the information, the Implementing Agencies takes prompt action to cancel the Eligibility Certificate.

How we can Assist You??



Our services includes:

1. Acquisition of Land (Freehold and Leasehold Property)
 - i. Leasehold acquisition through MIDC Direct Allotment, Resale acquisition and through Financial Institution.
 - ii. Freehold acquisition through individuals/corporates, Financial Institution.
2. Handling Transfer Process.
3. Getting Operational Licenses and Permits.
4. Applying for benefits under various schemes.



Ms. Daljeet Saluja
Sr. Manager, ASCC Pvt. Ltd.
Cell: 9833834428
Email: daljeet.saluja@ascc.in.

Thank you.

ASCC

Ascent Supply Chain Consultants Private Limited

406, Raheja Arcade, Sector-11, CBD Belapur

Navi Mumbai – 400614, MH

E: info@ascc.in T: +91-22-67214444 W: www.ascc.in

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